

AEROSPACE & TECHNOLOGY CLUSTER

The Aerospace and Technology Cluster will offer advanced aerospace product and service innovation through its partnerships with the nation-leading aerospace companies operating at YXX and the future commercial partnerships based within the Aerospace Technology Cluster located at YXX. By harnessing pre-existing commercial relationships, as well as capturing new opportunities, the participating organizations will demonstrate the strategic viability of the YXX locale and establish the Aerospace Technology Cluster as a regional hub for advanced technology R&D and the commercialization of new technologies that service Western Canada and support the Aerospace corridor of the Pacific Northwest. Building upon these partnerships will further enhance and generate high-paying jobs in the high-tech sector, benefiting the regional economy, and will be politically valuable to the local government.

YXX BUSINESS MODEL EMPOWERS ENTREPRENEURS

- Growing world-class aerospace (fixed/rotary wing) community onsite
- We have investors ready that can custom build facilities
- YXX processes approximately 500,000 passenger annually
- Growing world-class fixed and rotary-wing schools on site

THE FOLLOWING EVENTS TAKE PLACE AT YXX

- www.adse.ca
- <https://www.cbaa-aca.ca>
- <http://www.abbotsfordairshow.com>
- www.girlsfly2.ca

AEROSPACE & TECHNOLOGY CLUSTER WEBSITE

- <http://cluster.aero>





Service Support & Engineering

CAPABILITIES

COMPREHENSIVE IN-SERVICE SUPPORT

- Program management
- Performance-based fleet management
- Integrated logistics support
- Field service support
- Technical training
- Component repair and overhaul

AIRCRAFT SERVICES

- Maintenance, repair and overhaul
- Aircraft modifications
- Mobile repair teams
- Field service representatives
- Aircraft surveys and condition assessments

ENGINEERING SERVICES

- Domestic and international airworthiness certification for civil and military aircraft
- Modification and repair design and certification
- Product design, manufacture, certification, support and life cycle management
- Liaison engineering – MRO, modification, and manufacturing support
- Systems engineering
- Production / methods engineering, manufacturing and tooling
- Structural analyses - fatigue & damage tolerance (classical & FEA), static & dynamic loads
- Assessments: systems safety, failure modes & effects, and functional hazard assessments
- Computational fluid dynamics
- Lab, ground and flight testing
- Project engineering and project management
- Technical publications development and maintenance

INTEGRATED LOGISTICS SUPPORT

- Material and supply chain management
- Continuing airworthiness, life cycle management, logistics support analyses, and configuration and technical data management
- Integration of people, processes and tools to deliver best-in-class solutions

MANUFACTURING

- Kit design, manufacture, assembly and distribution
- Field Service Representative (FSR) support for all STC products/kits

Cascade Aerospace Inc. 1337 Townline Road, Abbotsford, BC, Canada V2T 6E1 www.cascadeaerospace.com





ALPINE AEROTECH LP



1260 Industrial Road, West Kelowna, BC, Canada V1Z 1G5
Phone: (250) 769-6344 Fax (250) 769-6303
info@alpineaerotech.com

Capabilities

- Full Support of Bell's medium & light helicopter fleet:
 - Bell 204, 205, 212, 412
 - Bell 206A/B/L, 407, 427 and 429
 - And military equivalents including the UH-1H, UH-1N, OH-58 and TH-67 helicopters
- Approval to perform maintenance on Airbus AS 350 series helicopters
- Import and Export of aircraft

HEAVY MAINTENANCE

- Major Inspections
- Aircraft completions
- Kit installations
- Pre-purchase inspections and reports
- Crash rebuilds requiring Approved fixtures to field repairs, and everything in-between
- Ability to test all completed systems

STRUCTURES REPAIRS

- Approved Structural Repair Capability
- Composite Repairs
- Rotor Blade Repair
- Aerotech has multiple Bell Helicopter approved Fuselage and Tailboom repair fixtures for 205, 206, 212, 412 & 407, UH-1H and UH-1N models
- Aerotech stocks a number of tailbooms, elevators, cowlings, firewalls, etc. in an exchange pool and for outright sale

AVIONICS & INSTRUMENTS

- Aerotech is authorized for sales and service of all major brands of avionics equipment for:
 - Airframe troubleshooting
 - Complete aircraft rewiring
 - Harness repair
 - New Installations
 - Bench repair for avionics, radio navigation, instruments and electrical components and pitot-static systems.
 - Engineering expertise and experience to design and install major and minor modifications, including all certifying paperwork

AIRCRAFT PAINT

- Complete Aircraft stripping and painting service
- Paint facilities:
 - Three heated and vented booths ranging from 30' x 14' x 9', for smaller jobs, to 50' x 20' x 20' for most larger helicopters
 - Two environmentally friendly dry media strip booths for paint removal

DYNAMIC COMPONENTS

- Aerotech is authorized by Bell for overhaul of the complete range of components on the Bell 204, 205, 206A/B, 206L, 212, 412 and 407 models, under its CSF Agreement
- Full capability and experience with all UH-1H, UH-1N and OH-58 military model dynamic components
- Experienced component technicians are Bell factory trained on all models within its approval

SPECIAL PRODUCTS MANUFACTURE AND ENGINEERING

- Specialized in the manufacture and R&O of stainless steel and titanium components
- Authorized for resistance and fusion welding techniques on materials ranging from mild steels to exotic super alloys
- Aerotech has manufactured its B212/412 Exhaust Ejector/Deflector Assembly for the Bell 412 production line since 1998
- Aerotech manufactures over 60 specialized helicopter products that can be seen in its product website: <http://aalproduct.com/>



Authorized Bell Helicopter CSF
Composite Repairs • Full Paint Services • Approved Repair Fixtures • Instrument & Radio Repairs
Component Overhaul Services • Radio & Avionics Installations • Major Inspections & Overhauls
Import & Export of A/C • Manufacturing





Our company Upper Valley Aviation Ltd. specializes in the following:

1. Exterior painting of turbine, piston both fixed and rotary wing aircraft.
2. Interior refurbishment on the same with both executive, private, commercial and cargo configurations.
3. Aircraft Maintenance and overhaul.
4. Structural repair, overhaul and modifications.

We have had a number of Alaskan clients over the years, some of the more notable being Ward Air out of Juneau and Island Air Express out of Ketchikan. Island Air Express just booked their second caravan with us, third total AC slated for March of 2017.

I have attached standard quotations for a Beech 1900C in the scheme that is on the Ravn website. We have pricing for the Caravans, Cessna pistons, Navajos and I could even quote the Sherpa (a little more difficult as we have only done the Skyvans and the Shorts 360s but doable).

We do contracts for reduced pricing on fleet changes with fast turnarounds.

Jesse Smith, CPA, CA

Upper Valley Aviation Ltd.

President

Office: 604-792-0735

Cell: 604-991-4302

Fax: 604-792-0819

Email: uva@telus.net

Consolidated Turbine Specialists LLC



"Committed to Excellence"



Consolidated Turbine Specialists (CTS) is an independent, FAA Approved business, specializing in the Pratt & Whitney Canada PT6A and PT6T series. Our support staff and technicians are factory trained, FAA licensed, and committed to insuring that you get the best quality, pricing, and turn times available. Our goal is to build unrivaled partnerships with our customers, through exceptional workmanship, customer support, integrity, and dedication. We are committed to surpassing our competitors' quality, customer service, and value while adhering to the highest standards of business conduct. CTS have over 130 years of experience in all aspects of the repair/overhaul business, and the management team has worked together for over 20 years. CTS also offers rental support, field service capabilities and 24/7 technical support.



The Team: Our team has over 130 years of experience in all aspects of the engine repair and overhaul business.

The Problem: Lack of competitive pricing and meeting turn times, is essential in this industry.

The Solution: We are committed to surpassing our competitors' quality, customer service, and value, while maintaining the highest of industry standards.



Consolidated Turbine Specialists Inc.
"Committed to Excellence"

Consolidated Turbine Specialists Inc. (CTS) is an independent Canadian TC Approved business, specializing in the Pratt & Whitney Canada PT6A and PT6T series. Our goal is to build unrivaled partnerships with our customers, through exceptional workmanship, customer support, quality, and integrity.

- Repair (MIO, FOD, Light Maintenance)
- Hot Section Inspection
- Borescope Inspection
- Pre-buy
- Field Service
- Engineering Support
- Engine Exchange
- Rental Support
- Inventory Support (OEM and After Market)
- Fuel Nozzle Testing





Capabilities

Aircraft Maintenance Repair and Overhaul

- Light and heavy maintenance checks

 - A through D level/intermediate and depot level

- Major structural inspection and repair

 - Corrosion Prevention Control Programs

 - Supplemental Structures Inspection Programs

- Bridge maintenance and maintenance planning

- Component repair and overhaul

- Operational support

- Fly-in and AOG support

Program Management

- Single point accountability and interface

- Integrating governance, project management, airworthiness management, business planning and fleet management

- Performance management

- Comprehensive analysis of cause factors when assumptions must be altered

Fleet Management

- Performance-based fleet management

- Operating, engineering, materials and maintenance planning

- Fleet management coordination, performance monitoring and reporting

- Systems integration and modification management

- Fleet airworthiness and configuration management

Integrated Logistics Support

- "Cradle to grave" life cycle management

- Configuration, technical and publications management

- Reliability centered and MSG-3 maintenance analysis

- Obsolescence management

- Sparing analysis

- Aircraft and systems performance enhancements

Engineering Services

- Aircraft Structural Integrity Programs

- Engineering Design of Repairs, Modifications and Products

Ground and Flight Testing

- Continuing Airworthiness & Technical Support

Aircraft Modifications

- Major and minor aircraft modifications • Post-OEM-delivery modifications

- Airworthiness Directive and Service Bulletin-driven modifications

 - Blended winglet installations

 - Customer-requested modifications

 - Lap joint modifications on Boeing 737 aircraft

 - Station 178 bulkhead repair and replacement on

- Boeing 737 aircraft

 - Electrical and mechanical system modifications

- Major structural refurbishment

- Center wing box replacements on Lockheed Martin C-130 aircraft

- Avionics upgrades

 - TCAS, FDR, Mode S, ACARS, EGPWS, & GPS

- Interior installations and reconfigurations

- Aircraft re-engining programs

Materiel Management

- Supply chain management

- Inventory analysis and monitoring

- Vendor selection, parts procurement and vendor management

Field Service Support

- Field Service Representatives (FSRs), mobile repair teams for maintenance and repair

 - On-call technical and logistics support

Component Repair & Overhaul

- Specializing in aircraft structures, flight controls, ramp doors, aircraft doors, and other aircraft structures

- Avionics, electrical, hydraulic, pneumatic and mechanical components Aircraft interior components

Certified Training

- Maintenance and operations training



2285 Queen St. Unit 101
Abbotsford, BC
Canada V2T 6J3

Pyrotek is a NADCAP approved company providing aluminum heat treat services throughout the Pacific Northwest and western Canada. We are Boeing D1-4426 approved and a registered Controlled Goods Company for ITAR parts. Processes include; solution heat treating (glycol/water quenching), precipitation aging, stress relieving, and annealing.

- 12' solution heat treat
- 20' age capabilities
- In house check and straighten – please inquire
- In house temper verification

We are set-up for sheet, plate, bar, extrusions, forgings and castings. We can process aluminum per specification;

BAC 5602 DPS 7.00-1, -17 PS 15500 AMS 2770 IAI PS013000E

We can process 17-4PH and 15-5 PH per AMS 2759/3E

Fast turn is our specialty as we can respond quickly.

We do not manufacture at Pyrotek, therefore our complete processing focus is on you. We understand that our processes are a timely and important step in the manufacture of your components - we take this very seriously.

Thank you,
The Pyrotek Team
Head Office: TOLL FREE 1-877-859-4484
Cell: Ted Croft - 604-302-8430 Jim Matheson Cell - 604-302-9946



Capabilities:

In-flight Entertainment

Galley Equipment Structures

Galley Equipment - Electrical

Galley Equipment - Mechanical

Unit Load Devices (ULDs)

Aircraft Seats: Passenger & Crew

Manufacture: Seat Covers, Curtains, Custom Fabrication

We are a Repair Station and also hold 3 MRO licences from Transport Canada.

ENGINEERING EXCELLENCE BY DESIGN

TAG AEROSPACE WAS FOUNDED IN 1999 BY A GROUP OF EXPERIENCED AEROSPACE ENGINEERS AND DESIGNERS WITH A SINGLE MANDATE: TO PROVIDE A COMPLETE PACKAGE OF ENGINEERING, DESIGN, CERTIFICATION AND PROJECT MANAGEMENT SERVICES WITH THE HIGHEST POSSIBLE VALUE TO OUR CUSTOMERS.

VISION STATEMENT

Our Vision is to continue to lead innovative design in the aerospace industry and to expand that expertise into other markets that can also benefit from TAG's exceptional engineering solutions.



MISSION STATEMENT

Our mission is to deliver a total aerospace engineering service from Concept Design to Production – and to provide a level of service that consistently exceeds customer expectations – expertly, efficiently and cost effectively.

PRODUCTS



TCCA #SA13-62, FAA #ST02413AK:
STOLVIK Compatibility Kit for DHC-2



TCCA #SA03-90, FAA #ST01835NY:

Ballistic cockpit door and bulkhead for Shorts SD3-30 and SD3-60 aircraft

ENGINEERING SERVICES

Matching project requirements with our personnel capabilities is a recognized TAG strength.

Design	Engineering Analysis
Concept Design & Prototypes. Composite & Metallic Structures. Production Drawings. Mechanical Systems. Jig & Tool Design. Aircraft Interiors. Test Rigs. Repairs and Modifications	FEM/FEA . Stress and Loads Analysis. Damage Tolerance. Fatigue Analysis. Mass Properties. Thermal and CFD Analysis. Aerodynamics.
Project Management	Technical Services
TAG takes total responsibility for customers requirements, collaborating with manufacturing companies to engineer every aspect of your project from concept to production.	TAG has an extensive database of qualified engineers to support you on your in house programs.

THE SKY IS NOT THE LIMIT

No matter what the industry, application or engineering challenge, TAG delivers excellence by design. TAG has successfully provided engineering support for the following industries:

Marine Systems & Ship Hull Structures.
 Agricultural Equipment.

Systems, components and mechanisms for security applications.

Potable Water
 Systems. Dental
 Equipment.

Hi-Speed Industrial Air Drills. Artillery
 Equipment.

Industrial Design.

ENGINEERING PROJECTS

TAG engineers have been involved in the following projects:



BO105



Eurocopter Tiger



Concorde



Bombardier CRJ700



Airbus A3XX Family



Augusta Westland EH101



Bombardier BD100



ATR 42/72



SADF Rooivalk



Royal Navy SeaLynx



De-Havilland Dash-8 Q400



BK117



Embraer 120



Eurofighter Typhoon

OURTEAM

THE TAG TEAM IS NOT SIMPLY A GROUP OF INDIVIDUALS, BUT A CULTURE OF COLLABORATION. WE ORGANIZE SPECIALISTS INTO PROJECT SPECIFIC ENGINEERING TEAMS TO EFFECTIVELY CARRY OUT EACH ASPECT OF YOUR PROJECT REQUIREMENTS. MANAGEMENT IS THE HEART OF THE TAG TEAM. OUR CORE GROUP OF PROFESSIONALS BRING A WEALTH OF GLOBAL EXPERIENCE IN THE DESIGN OF BOTH FIXED AND ROTARY WING AIRCRAFT, PROVIDING STRONG, INDUSTRY-DRIVEN OPERATIONS MANAGEMENT.

LEAD PERSONNEL

Mike Hurworth, P.Eng, MBA, Delegated Engineer.

He has over 35 years experience in airframe stress analysis, finite element modeling, damage tolerance analysis and project management as a consultant to a variety of aerospace companies. Mike heads up the Certification and Analysis teams within TAG Aerospace.

Phil Evans

With 35 years Phil has experience with worldwide OEM aerospace companies. He was a senior structural design engineer on the Bombardier RJ700 program, Airbus A320, Boeing 747. Phil heads up the design team within TAG Aerospace.

Eric Leaver, P.Eng, MBA, DER

He has a BSc in Aeronautical Engineering from Bristol University and a MBA from Manchester Business School, England. With more than 30 years experience Eric is both a Transport Canada and FAA delegated engineer.

Dr. Slava Zaburin, PhD

Dr Slava Zarubin heads the composites structures group. Dr Zarubin was a key player in the Russian investigations into anisotropic isogrid (anisogrid) aerospace structural optimization within the MIR space platform program as well as positions within the automotive and gas and oil industries.

Adriana Bartoli, MSc, P.Eng, PMP

Adriana has performed thermal and thermo elastic design for the earth observation and scientific satellites. Adriana performed all aerodynamics and loads analysis for the TAG winglet programs.

Valentin Ionescu, MSc, P.Eng

With 20 years of manufacturing design experience, Valentin is a Mechanical Engineer well-versed in product development and systems integration. His successful career took him through fields as diverse as aerospace structures, electro-mechanical precision imaging systems and automation of pharmaceutical production lines.

CERTIFICATION SERVICES

Transport Canada DAO # 02-V-03

TAG offers a Certification team with a comprehensive approach that ensures an integrated certification package in full compliance with regulations.

TAG is CAR 521 compliant and has delegation in FAR23, FAR25, FAR 27 and FAR29

- Aviation Regulation Compliance and Certification Plan Development
 - FAA, Transport Canada, and EASA STC Development
 - On site Delegates
 - Multinational approvals
 - STC, PDA, RDA
 - FAA DER major alteration approvals
 - FAA and EASA TSO Approvals
 - Data package development
 - Mechanical/Electrical/Aerodynamics Design Compliance
- Substantiation Reports
 - Schematic, Concept, Manufacturing Drawings
 - Certification Test Plan documentation
 - Technical Documentation:
 - ICA / MMS Acceptance
 - Flight Manual Supplements
 - Service Bulletins
 - Alternate Means of Compliance (AMOC) assistance

CERTIFICATION PROJECTS

The following are examples of some of the certification projects TAG has completed.

Bell 212 Fire Fighting System (SSTC)
Beaver STOLVIK Compatibility Kit (TCCA and FAA STC)
Cessna 172 Wing Modification with Winglet
Full FAA Certification from cockpit to tail of the El Gavilan aircraft
Repairs for BELL 212, 412, 230, 430, MD9000, Erickson
Cargo Mirror and Pulse Light Kit
Installation (STC) Bell 212 and 412 Long
Line System Installation (SSTC) DHC-6 PDA
Otter wing lift strut life extension
Otter MTOW increase

Please contact us at:

115-7350 72nd St. Delta, BC V4G 1H9, Canada. Tel: 604-940-0275

www.tagaerospace.com

INTERNATIONAL MACHINE TRANSPORT

International Machine Transport (IMT) was established in 1991 and is a trusted logistics partner with decades of experience serving the aerospace industry. Headquartered in Abbotsford, BC, IMT specializes in the ground transportation of high-value and sensitive assets for both fixed and rotary wing operations.

Capabilities

IMT utilizes custom-built trailers and securement equipment for the ground transport of:

- Aircraft engines
- Helicopters
- Wing components
- Landing gear
- Other aircraft components

Rotary Wing

IMT's full line of helicopter transport equipment can be viewed on the [Helicopter Transport Trailer](#) section of our website. We provide ground support service for aircraft requiring maintenance and fully operational aircraft.

We have experience transporting anything from a small Enstrom to a CH-47 Chinook. We utilize enclosed trailers for small to medium helicopters, as well as low-profile trailers for the larger aircraft such as an EC225, S-61, S-92, AW139, etc.

In addition to trailers, IMT utilizes an in-house AME to help design and fabricate custom landing gear stands built specifically for each aircraft type.

Fixed Wing

IMT is the primary carrier for Air Canada and WestJet aircraft engine shipments. We also support a wide variety of MRO facilities across Canada and the US.

In addition to aircraft engines, IMT provides specialty transport services for nose cowls, wing components and any other larger aircraft component.

Details on our fixed wing transport services can be found on our website here: [Aerospace Logistics](#).

Geographic Locations

IMT operates offices in Abbotsford, BC and Dallas, TX. We also keep trucks permanently stationed in Toronto and Montreal.

We provide AOG and regular shipping services all across North America, including cross-border moves and domestic moves within the US and Canada.

Contact Information

International Machine Transport

#25-34378 Manufacturers Way, Abbotsford, BC V2S 7M1

Phone: 800-665-7077

Email: info@imtbc.com

Website: www.imtbc.com

POWER SYSTEMS CORP.

Power Systems, a privately held Canadian company established in 2009, is a world leader in repair, overhaul, and servicing of helicopter hydraulic systems and components for the Sikorsky S61, S76, Bell B206, B212, B205, B214, UH-1H and Eurocopter AS350 aircraft. Power Systems has recently completed their name change from Power Hydraulics; reflecting transformation within the company which now focuses on many areas of aviation, rather than their previous focus of just Helicopter Hydraulics.

Based out of Langley, Canada, Power Systems has recently expanded shops into Salt Lake City, USA; Bogota, Colombia; and Stockholm, Sweden. Power Systems has recently put a heavy investment into Black Hawk UH-60 components and hydraulics, and are thrilled with the progress thus far.

Their team of experienced and devoted technicians allows Power Systems to provide unrivaled capabilities to both military and commercial operators around the world as well as providing 24/7 customer support. For more information and a complete list of capabilities please view their website at www.powersystemscorp.com.





Marshall Aerospace and Defence Group

Capabilities, as listed with AIAC

- Aerospace Services
 - Certification Services
 - Contract Engineering & Technical Personnel
 - Contract R&D
 - Document Management & Maintenance
 - Integrated Logistics Services
 - Procurement Management
 - Project / Program Management
 - Publications Management
 - Systems Integration
 - Technical Illustration & Drafting
 - Technical Manuals
 - Technical Writing & Editing
 - Translation Services
- Aircraft Systems and Components
 - Communications Systems & Equipment
 - Flight Control Systems & Components
 - Fuel Systems & Components
- Consulting Services
 - Engineering Consultants
- Aircraft Fixed & Rotary Wing
 - Business Aircraft
 - Special Purpose Aircraft
- Defence Security Systems & Electronics
 - Specialty Engineering

Surveillance Systems Capabilities, as listed with CADSI (via www.canadiancapabilities.ca)

Fixed Wing Design and Manufacture
 Structures & Components
 Avionics & Electronics
 Legacy AC Modernization
 Aircraft Modification
 Structural Engineering and
 Aerodynamics
 Aircraft Testing and Re-Certification
 Service Life Extension
 Inspections, Analysis and
 Aeronautical Engineering
 Systems Integration
 Mission Systems & Computers
 Radar / SAR
 EO/IR
 Laser / Targeting

LIDAR
 Self Defense
 Comms & Data Links
 Other ISR
 Logistics Support
 Integrated Logistics Support (ILS)
 Technical Data & Publications
 Electronic Information
 Environment
 Logistics Support Analysis (LSA)
 In-Service Support (ISS)
 Fleet Management Services
 Deployed Support (*)
 Obsolescence Management
 Training & Simulation
 Training

Training Design
 Professional Services
 Program Analysis
 Strategic Analysis & Planning
 Industrial Benefit Support
 Proposal Management
 Government Relations
 Public Affairs
 Contract Management
 Technical Staff Support
 Support Systems / Services / Products
 Ground Support Equipment
 Engineering Services



Andres Welding and Machining Ltd.

B-2 46114 Airport Road, Chilliwack, BC V2P 1A5

PH: 604.392.5808 EMAIL: davidandre@shaw.ca

AMO 98-06

Andre's Welding and Machining Ltd. is a Transport Canada Approved AMO # 98-06 with the following ratings:

- Engine Components and Accessories
- Welding
- Tubular Structures repair
- NDT – Magnetic Particle (MPI) and Liquid Penetrant inspections
- Manufacture and Certification of Aeronautical Products

We are registered with the Controlled Goods program and hold EASA Approval # 145.7262

Andre's Welding & Machining Ltd. use our unique rework capabilities to specialize in supporting operators of fixed-wing and helicopters, especially operators of 'Legacy' aircraft (aircraft no longer in production).

What does AWM manufacture? Very little...what we focus on is the repair & refurbishment of parts that are essential, expensive or long lead-time, even "out-of-production", allowing owners of older aircraft to continue operations. Our "reworks" are in use globally.

Visit our website - ***andreswm.com***



Offering high-precision machining services to the aerospace, defense, sensing, and commercial machinery sectors.

www.zht.com ----- 30 minutes from the Canada: USA border, located in Port Coquitlam of the lower mainland of British Columbia.

Zum Hingst Technologies is a high mix low-volume high-precision machine shop whose founder pioneered CNC machining in British Columbia in 1977. We attribute our success and reputation to our investment in innovative machining and software technologies coupled with traditional artisan values of craftsmanship. Based on this commitment to precision quality we have established a four-decade standing within the machining niche of the Pacific Northwest, and are a recognized first and second-tier supplier of JIT quality parts to the aerospace industry (e.g. Boeing, Bombardier, Bell Helicopter, Conair Aerial), and the commercial sector. As a winner of Avcorp Industries Supplier of the Year award and multiple supplier awards by Canon Industries, we are confident we are a strong link to meeting today's supply chain demands.

President – Patricia zum Hingst 604-468-1991

Capabilities

- 3 to 5-axis CNC Centers with Programming and Milling Services --- Hermle, Okuma
 - Live Tooling Turning Centers with Programming and Services ----- Okuma
- ISO 9001 and AS9100 Certified Quality Management System – supported by controlled inspection facilities, including CMM inspection.
 - Certifications – AS 9100C, ISO 9001:2008, Canadian Controlled Goods Program



FLIGHT OPERATIONS/TRAINING:

BAKERVVIEW AVIATION

At Bakerview Aviation we are a Transport Canada Civil Aviation approved maintenance organization capable of repair and maintenance of all piston powered (single and multi-engine) light aircraft and light piston and turbine helicopters. We also can perform ELT installations, testing, repairs and battery replacement. We perform pitot/static altimeter encoder testing and avionics troubleshooting and repairs onboard.

Bakerview Aviation (1983) Ltd. AMO #19-90
30450 Liberator Ave, Abbotsford BC, V2T 6H5
Office 604-855-1071
Fax 604-855-1081



CAE was founded in 1947 and is headquartered in Canada. With customers in more than 190 countries, CAE has the broadest global reach of any simulation and training equipment and services company on the market.

Ninety per cent of CAE's annual revenues are derived from international activities and worldwide exports. CAE's shares are traded on the Toronto and New York Stock Exchanges (TSX: CAE; NYSE: CAE).

CAE is a global leader in the delivery of training for the civil aviation, defence and security, and healthcare markets. We design and integrate the industry's most comprehensive training solutions, anchored by the knowledge and expertise of our 8,000 employees, our world-leading simulation technologies and a record of service and technology innovation spanning seven decades. Our global presence is the broadest in the industry, with 160 sites and training locations in 35 countries, including our joint venture operations, and the world's largest installed base of flight simulators. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals.

CAE's business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, integrated enterprise solutions, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety, improve efficiency and maintain readiness.



Abbotsford International Airshow Description & Capabilities

Description

The Abbotsford International Airshow, now in its 54th year, is Canada's National Airshow and has been named one of the Top Ten Airshows in the World (USA Today 2013). Held annually on the second full weekend of August at CYXX, the Airshow showcases a mix of RCAF & foreign military aircraft, vintage aircraft and warbirds and civilian aerobatic and formation performers in front of 75,000+ patrons. There are also a full range of static aircraft displays and commercial displays plus a Chalet Row where companies may host guests in a garden-style, front row setting to enjoy the Airshow. In 2014, Abbotsford debuted its first Twilight Show performance featuring aircraft with pyrotechnics, fighter jets with visible afterburner plumes, a wall of fire and a fireworks finale.

Capabilities

- Production and presentation of a world class aerial exhibition held in conjunction with an Aerospace and Defence Expo (ADSE). Together the two events held at the same venue provide a focus for the aerospace industry in the Pacific Northwest and an opportunity for OEMs to showcase aircraft both on static display and in aerial demonstrations.
- Our Chalet Row and its included Presidents' Club venue operated by the Airshow, provide companies with the opportunity to host clients, guests and employees in an extremely enjoyable setting to watch the aerial demonstrations.
- The Airshow has a highly motivated group of over 600 volunteers who come together each August to help put on the annual airshow. When added to a wide variety of Service Clubs, sports teams, youth & cadet organizations, and other community groups, we have nearly 1000 volunteers work on each year's airshow. This is a highly valuable resource capability.
- Experience in aircraft flight operations and ground handling in a very fast paced aerial demonstration setting. Experience with a mix of aircraft types, including both military fighter jets, warbirds and vintage aircraft. Experienced Air Boss and Flying Events team.
- Logistics capabilities including volunteer feeding & support, field setup and operations, emergency planning and response, crowd management, control and security, and other planning and operational event taskings
- As part of its Strategic Vision, the Abbotsford International Airshow along with its partners, the Abbotsford Airport and AIAC Pacific is currently planning to become the North American equivalent of the Farnborough or Paris airshow with a mix of both commercial aerospace exhibition activities during the week, leading up to a public airshow on the weekend.



Abbotsford Flying Club

CYXX Aerospace Consortium

The AFC can only be a minor player in the CYXX Aerospace Consortium. However, we are pleased to be included, and we place great value on our relationship with the airport management, and with the aerospace community at CYXX and beyond. The purpose of the AFC is to promote interest in aviation and to provide and facilitate opportunities for its members and others to participate in aviation.

To this end the AFC:

- Owns and operates aircraft which are rented to its members.
- Leases, maintains and rents general aviation hangars to its members and to others
- Provides a social meeting place for all those with an interest in aviation, whether professional, amateur, or just peripheral interest.
- Organises regular meetings with speakers on a range of topics.
- Organises specific educational and safety seminars.
- Runs an annual “Wings and Wheels” event each May.
- Continues to provide many volunteers to help run the Airshow.
- Introduces kids to their first taste of real flying through its annual “First Flights” event.

The AFC will do whatever it can to help promote the aims of the CYXX Aerospace Consortium.

S.J.Stewart

President

June 2nd 2016



Capabilities

Helicopter Charter, Light, Intermediate and Medium categories.

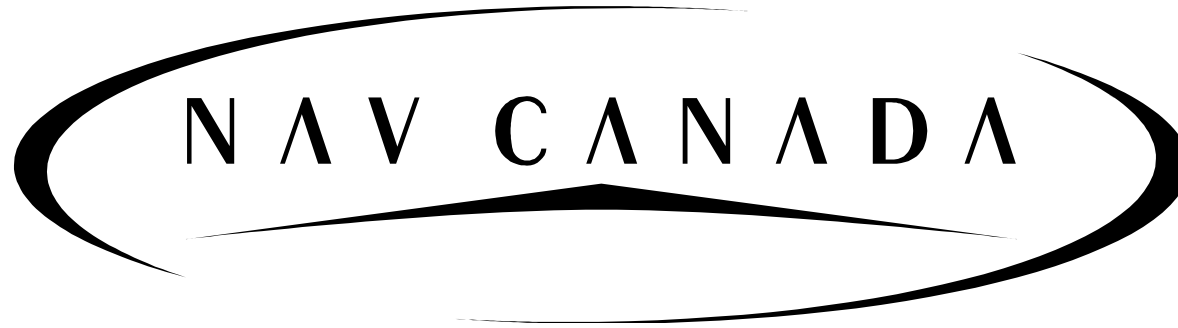
Helicopter Flight Training, Endorsements, Mountain Courses, recurrent and check rides on Bell 206, Bell 212 and AS350.



Conair is Canada's most experienced specialty aircraft operations provider, delivering a comprehensive range of aerial fire control products and services to a variety of national and international customers and partners. Our long-standing reputation for providing service excellence makes us an industry leader.

We have over 47 years of fire management experience in aerial forest fire fighting and employ more than 300 skilled people. Conair participates in excess of 7,000 fire management flight hours flown every year.

We proudly maintain our position as a leader in specialized services, including aeronautical engineering design and support services as well as technology and knowledge transfers that are related to our firefighting activities.



CANADA'S CIVIL AIR NAVIGATION SERVICES PROVIDER

With 12 million aircraft movements annually, NAV Canada is the second largest Air Navigation Service world-wide by traffic volume

NAV CANADA manages 18 million square kilometers of domestic airspace and international airspace assigned to Canadian control

Employees deliver safe, efficient and cost-effective air navigation services 24 hours a day, 365 days a year

- YXX Tower open from 7am to 11pm on site and remote service from 11pm to 7am daily

Provides service to some 40,000 customers – from commercial airlines to private pilots

Our dedicated employees provide services to commercial and general aviation from facilities throughout Canada. Safety is our top priority.

[Aeronautical Information Products](#) - [On Board Flight Planning](#) - [Level of Service](#) - [Service Notices](#) - [Calibration Services](#)

[Service Charges](#) - [Land Use Program](#) - [Aeronautical Information Submissions](#) - [Operational Information System \(OIS\)](#)[International Training](#)

NAV  CENTRE
Conference Services

 NAV CAN ATM
Integrated air traffic management Technology Solutions



Coastal Pacific Aviation Ltd.

Coastal Pacific Aviation Ltd. started operations in 1973 with one Cessna 172. Today CPA operates a fleet of sixteen C-172s, three PA-30s, six FTDs, one 747 simulator, one King Air simulator and our newest addition; a Cessna 185 on amphibious floats. Currently, 15 instructors are training approximately 150 students.

CPA's main business is a University Aviation Program, in partnership with the University of the Fraser Valley . Offerings include a 1, and 2 year Diploma, or a choice of a 4 year Business (Aviation) Degree, or a General Studies Degree. We also offer courses for those just seeking a Private License or upgrade to their existing license.



Chinook Helicopters Profile

As the oldest and largest helicopter training school in Canada, Chinook Helicopters (1982) Ltd has been active in the Rotor Wing training field since 1982 and is located on the airport in Abbotsford BC.

Presently, the Company provides the following Rotary Wing Training Courses:

- Commercial Helicopter Pilot Course
- Conversion - Fixed Wing to Commercial Helicopter Pilot
- Instrument Rating Course
- Mountain Flying Course
- External Load Work & Vertical Reference

The Commercial Helicopter Training Courses operate year round with student pilots arriving from various countries worldwide. In the last year alone we have trained students from China, Thailand, Switzerland, Austria, Philippines, United Kingdom, Australia, New Zealand, Azerbaijan, Russia, South Africa, India, Mexico, United States as well as local students from across Canada.

The company facilities include a large well maintained modern hangar where all maintenance, administrative and flying activities are carried out.

A large well-appointed classroom with modern computers and with all the appropriate educational facilities is located within the main building.

The Instructional Staff are exceptionally experienced with some flight instructors in the 20,000 hours plus range.

The Company aircraft fleet consists at present of the following:

- 5 x Bell 47
- 3 x Bell 206
- 4 x Robinson R 44

We have three Simulators which are used for various training exercises. One Simulator is modelled on the Bell 206 and another on the Bell 412, the third is a small simulator in the classroom available for students to practice their instrumentation, takeoff, landing and hovering at their own pace.

Our future vision is to expand into simulation.



Island Express Air is a locally owned and operated Lower Mainland air carrier providing scheduled service to Abbotsford, Vancouver, Victoria, and Nanaimo, and charter service to destinations around B.C., Canada, and the United States.

Island Express aircraft are all-weather certified and equipped with the latest in satellite and GPS technology, allowing pilots to receive the live weather and terrain information in the cockpit.

We are proud to have one of the best equipped multi-engine propeller fleets in the Lower Mainland. This large and diverse fleet of aircraft, including single- and multi-engine airplanes, allows us to provide affordable scheduled and charter service for any number of passengers.

Capabilities

Aircraft Maintenance Repair and Overhaul

Operational support

Fly-in and AOG support

Program Management

Integrating governance, project management, airworthiness management, business planning and fleet management

Fleet Management

Fleet management coordination, performance monitoring and reporting

Systems integration and modification management

Fleet airworthiness and configuration management

Integrated Logistics Support

Configuration, technical and publications management

Ground and Flight Testing

Continuing Airworthiness & Technical Support

Airworthiness Directive and Service Bulletin-driven modifications

Electrical and mechanical system modifications

Avionics upgrades

Interior installations and reconfigurations

Inventory analysis and monitoring

Certified Training

Maintenance and operations training

Technology/Research Development:



COMMERCIALIZATION & TECH TRANSFER

Sumas Regional Consortium for High Tech
Aerospace Industry Advisory Initiative

June 06, 2016

SRCTec Alignment with Abbotsford International Airport in Pursuit to Develop the Aerospace Technology Centre for Excellence.

THE SUMAS REGIONAL CONSORTIUM FOR HIGH TECH (SRCTEC) A NON-PROFIT AGENCY BASED IN MISSION, DEDICATED TO FACILITATING INNOVATION AND ENTREPRENEURIAL VENTURES IN THE FRASER VALLEY, AND SINCE IMPLEMENTATION IS CELEBRATING THEIR 30TH VENTURE IN THE TECH VENTURE ACCELERATION PROGRAM.

The existing SRCTec “Centre of Excellence” located in the Fraser Valley (Mission, BC) serves as the platform for entrepreneurs and existing organizations to maximize commercialization opportunities and accelerate growth innovative through advanced technologies. SRCTec is a non-profit organization, and it has helped with the coaching and providing resources to multiple organizations to advance their businesses. SRCTec continues to drive its existing and established Venture Acceleration Program for Agriculture (AVAP) as well as other technology fields including the Aerospace/ Aviation industries. Specifically, SRCTec can offer Research and Development (R&D) organization and administration, quality assurance (QA) standards and training such as AS- 9100/ISO 9100 demanded by Tier 1, 2 and 3 vendors, process development (PD) of approved Supplemental

Type Certificate (STC) for aviation applications, Aerospace/Aviation information technology (IT) applications including simulation, and government related regulations and compliance including conducting internal audits.

Quick Facts:

- Established in 2012, Sumas Regional Consortium for High Tec (SRCTec) is a not-for-profit organization governed by a select group of technology executives that form a volunteer board of directors.
- SRCTec is a coalition of local government, industry partners and high education institutions interested in attracting tech-based investment into the east Fraser Valley “Region”. (Including the District of Mission, City of Abbotsford and Chilliwack).
- SRCTec is committed to the technology-led Economic and Educational development of the Region
- BC’s technology sector is the third largest contributor to the province’s economy, making up to 7.6% of our gross domestic product and producing \$23.2 billion in annual revenue and, \$31 billion in exports.

Learn More:

Sumas Regional Consortium for High Tech: www.SRCTec.org

Contact:

Athena Leskun
SRCTec, Marketing Manager
aleskun@SRCTec.org
604-615-4619



University of the Fraser Valley Capabilities

Education

University, Technical training, and continuing education capabilities:

- Bachelors of Business in Aviation / Commercial pilot's license
- Aviation Business diploma
- Executive and Leadership training
- Safety management training
- Touch labour training in aircraft structure including composites
- Customizable leadership and human factors training
- Airport and airline operations training
- Technical English / ESL

Research

- Applied research areas:
- Aviation / Aerospace Management
- Airline Management
- Organizational Behavior

Business Development

- Entrepreneurship and Process Innovation/Incubation Centre (EPIIC)

Infrastructure

- Laboratory, shop and prototyping facilities
- General use meeting spaces and conference services



Composites Research Network

Department of Materials Engineering
309 – 6350 Stores Road
Vancouver, BC Canada V6T 1Z4

www.crn.ubc.ca

June 1, 2016

The Composites Research Network (CRN) at the University of British Columbia has the following capabilities in the area of composites manufacturing and design:

- Material characterization (thermo-chemical-mechanical)
- Manufacturing process development (autoclave, OOA, LCM, Compression Moulding, Drape forming)
- Manufacturing process simulation and optimization
- Mechanical testing (static, dynamic: low-speed impact, high-speed impact)
- NDI testing (Ultrasonic, infrared, DIC)
- Damage characterization and simulation

For more information, please contact:

Suzana Topic MSc, MBA

Manager, Composites Research Network

The University of British Columbia | Frank Forward Building

309 - 6350 Stores Road | Vancouver, BC

V6T 1Z4 t: 604.822.6178 | f: 604.822.3619 e: suzana@composites.ubc.ca www.crn.ubc.ca



3800 Cessna Drive
Richmond, British Columbia
Canada, V7B 0A1
bcit.ca

British Columbia Institute of Technology

BCIT is a polytechnic institution that has approximately 350 programs across six schools, and has over 18,000 full time, and 28,000 part time students. With credentials from “Certificates to Masters” BCIT produces graduates critical to the economic, social, and environmental prosperity of British Columbia. BCIT produces 90 percent trade related graduates in the province, in most of the trades, including machinists, and other trades critical to the aerospace sector. BCIT has a 300,000 square-foot state-of-the-art Aerospace Technology Campus featuring a fleet of 20 aircraft including a Boeing 737, and Bombardier CRJ aircraft. This dedicated campus in Richmond B.C. specializes in Aviation and Aerospace programs and is a key supplier of labor in the sector:

- Aircraft Maintenance “Aircraft Maintenance Engineer M”
- Avionics Maintenance Technician – Aircraft
- Airport Operations
- Airline and Flight Operations (Commercial Pilot)
- Gas Turbine Technician



Research

The Centre for Applied Research and Innovation (CARI) is the home of BCIT's three dedicated research groups: MAKE+, NRG and SMART, and supporting labs. CARI has been a hub of multidisciplinary research and development projects for business and industry for 25 years. Research activities at CARI focus on product and process development and evaluation; For more information please contact:

Gordon Turner

Associate Dean Aerospace Programs

British Columbia Institute of Technology

T: 604.419.3700 | C: 778.928.0448

bcit.ca

CONSULTING SERVICES/INDUSTRY ASSOCIATIONS:



Capabilities

The Aerospace Industries Association of Canada-Pacific (AIAC-Pacific) was created in 2013 out of the shared vision of the Province of British Columbia and leadership of the British Columbia (BC) aerospace sector that the global aerospace industry is poised for once-in-a-generation growth.

Headquartered in BC, AIAC-Pacific is mandated to promote and develop aerospace business in BC by acting as an advocate and facilitator among industry and government. AIAC-Pacific aims to speak with a cohesive voice for the industry while providing access for BC companies to national and international programs.

AIAC-Pacific is well positioned to provide additional benefits to the BC aerospace sector as a result of its relationship with its national association, AIAC. AIAC provides benefits to the aerospace sector by advocating on policy issues that impact aerospace companies and aerospace jobs on the national level. AIAC-Pacific's integration with AIAC provides

BC companies with a platform to leverage AIAC's programs and services and advocacy work designed to help the industry invest, innovate, and develop best-in-class capabilities in the civil aviation, defence and space sectors.

Contact Information

Aerospace Industries Association of Canada - Pacific
1500 West Georgia, Suite 1300
Vancouver, British Columbia V6G 2Z6

Taylor Briggs
AIAC Pacific
Vice President, Government Relations & Policy
Cell: (604) 652-3324 Email: tbriggs@aiac.ca

Mike Mueller
AIAC Pacific
Vice President, Operations & Communications
Cell: (604) 655-3566 Email: mmueller@aiac.ca



Your key to success worldwide

Explorer Solutions is a leading airport planning and development consulting company with a proven track record and unmatched experience in aviation, aerospace, and economic development. Our experienced consultants, backed by a team of seasoned professionals, are committed to provide you with sound advice and effective solutions in achieving your goals.

Christian Perreault, Senior Partner
christian@explorersolutions.ca
450-441-9055

CAPABILITIES

AIRPORT SERVICES

➤ **PLANNING AND DEVELOPMENT**

- ➔ Strategic Planning and Master Planning
- ➔ Investment Attraction and Airport Strategic Positioning
- ➔ Operational and organizational diagnosis
- ➔ Marketing and Communication strategy
- ➔ Identification and development of new sources of revenue
- ➔ Project Management

➤ **AIR SERVICE DEVELOPMENT**

- ➔ Air Service Development Strategy
- ➔ Air Service Economic Impact Study
- ➔ Airline Strategy and Profile
- ➔ Airport Attraction Radius and Passenger Leakages Study
- ➔ Market Identification and Targeted Clientele
- ➔ Origin & Destination Analysis

➤ **BUSINESS, MARKETING AND FINANCE**

- ➔ Budget Planning for Private and Public Funding
- ➔ Business Plan
- ➔ Economic Impact Study
- ➔ Feasibility Study
- ➔ Market Study
- ➔ Marketing Plan
- ➔ Surveys (Prepare, Execute, Analyse)

➤ **COACHING AND TRAINING**

- ➔ Airport Familiarization Seminar
- ➔ Executive Coaching

➤ **BUSINESS STRATEGY**

- ➔ Business Proposal Writing and Coaching
- ➔ Client Identification
- ➔ Contract Negotiation
- ➔ Government Relations
- ➔ Identification of Subcontractors and Potential Partners
- ➔ Market and Business Development

ECONOMIC DEVELOPMENT SERVICES

➤ **ECONOMIC DEVELOPMENT**

- ➔ Business Development Services
- ➔ Community Development Services
- ➔ Economic Development Services
- ➔ Industrial and Technology Parks
- ➔ Trade and International Development Services

➤ **PLANNING AND DEVELOPMENT**

- ➔ Business/Technology Park and Cluster Development
- ➔ Identification and Development of alternate Sources of Revenue
- ➔ Investment Attraction and Airport Strategic Positioning
- ➔ Marketing and Communication Strategy
- ➔ Operational and Organizational Diagnosis
- ➔ Project Management
- ➔ Strategic Planning & Master Planning



Advertising Strategy

- Communications Audits/Assessments
- Reputation Management
- Email Direct Marketing

Creative Services

- Branding and Brand Enhancement
- Communications Strategy and Planning
- Content Development
- Graphic design

- Animation
- 3D
- Storyboarding
- Copy writing
- Script writing
- Voice over/narration
- Video editing

Aerospace/Aviation Industry Competencies

- Booking Engine Development
- Airline Marketing
- Travel Agency Marketing
- Travel Agency CRM Development

International Internet Advertising Services Inc. is a business development company that has pioneered the implementation of new technologies for more than two decades. Providing business start-up advisory services, management consulting, communications and promotional strategy, along with development and implementation services, founder Mike Johnson and his award-winning team, offer leading-edge tactical tools for business development backed by the knowledge and experience of foundational business basics. Skills include project management, strategic planning, market analysis, productivity improvement, internal communications, public and media relations, marketing and advertising, social media management, website and web application development.

Regards,

Mike Johnson

International Internet Advertising Services Inc.

<http://iias.ca>



BC Aviation Council

The British Columbia Aviation Council, established in 1938, is a member-driven organization that represents and promotes the shared interests of the aviation community. It is a charitable society established under the Society Act and annually awards scholarships to students pursuing careers in aviation and aerospace; in 2016 awarding \$23,500. The Council will be increasing its emphasis on scholarship funding with the formation of a stand alone committee focused on charitable and legacy donations.

It is the job of the BCAC, in partnership with members, stakeholders, and the community, to positively influence the well-being of British Columbia's aviation sector. It is only by innovating and finding new ways to work together will we see a visible, connected, and thriving aviation and aerospace industry in BC.

Contact Information:

Candace McKibbon

Executive Director

British Columbia Aviation Council

778-846-8987

cmckibbon@bcaviationcouncil.org

www.bcaviationcouncil.org



McNeal & Associates Consultants Ltd.

www.mcnealassociates.com

McNeal & Associates is a professional management consulting company for the aviation and aerospace sectors. Established in 1980 by Mr. Wayne McNeal, McNeal & Associates is a globally recognized aerospace and aviation consulting firm offering marketing, strategic planning and project implementation services to all sectors of the aerospace and aviation industry. Qualifications and experience of the company enable a wide variety of consulting assignments:

- **Airport Development**
- **Air Navigation Planning**
- **Airline Operations**
- **Aerospace Product & Service Development**
- **Marketing & Business Development Services**
- **Geopolitical Intelligence.**

Our client base is diverse and includes international as well as Canadian clients. Over the past decade, the team has delivered extensive business development services to L-3 Communications, Electronic System Services, and the overall Aviation Products Sector (L-3 APS). Our services were provided in developing a total MRO support system for avionics and instruments and market intelligence for the Asia Pacific region, involving both commercial and defence sectors.

Throughout the past thirty years, McNeal & Associates has also led and managed initiatives for the Canadian federal government, such as the Asia-Pacific Gateway and Corridor Initiative for Transport Canada and the Rankin Inlet Airport 'Forward Operating Location' (FOL) and the CFB Summerside Armed Forces/Civilian Transition Development for the Canadian Dept. of National Defence. Leadership and advisement has also been provided on major international projects, such as the Subic Bay/Cubi Point Naval Base Redevelopment Project in the Philippines for the US Dept. of Defense, the U-Tapao Pattaya International Airport for the Economic Development Department of Thailand, and Maintenance Support for the Royal Malaysian Air Force, Airod Sdn. Bhd.

Pacific Coastal Aviation

- Advanced Airline Pilot Training with a 4-year university degree development including 5-axis simulators, airline curriculum, and preferred airline hiring selection. In conjunction with the University of the Fraser Valley, the concept included operating classrooms, accommodation, meals and recreational facilities for students in Abbotsford.

Flight Safety International

- DHC- 8 simulator for joint use by Air BC (Air Canada Jazz), Canadian Regional Airlines, and Horizon Air (Alaska Air) feasibility assessment.

Airborne Forest Fire Fighting

- Prince George Airport (YXS) and the BC Forest Service commissioned a feasibility assessment of an air attack base for fixed and rotary wing operations, including retardant loading
- Columbia Helicopters commissioned an evaluation for the possible acquisition of Frontier Helicopters (former Conair subsidiary) and its
- Boeing Vertol 107 (CH-46) twin tandem helicopters for firefighting and heavy lift heli-logging in British Columbia.
- Conair requisition of a multi-platform simulator for fire suppression, including Firecat aircraft and helicopters feasibility study.
- BC Government evaluation of alternative scenarios to financing and owning a fleet of Turbo Firecat forest fire suppression aircraft.
- BC Government commissioned the development of standardized heliport designs for helicopters used by BC Forest Services, including single and twin engine safety criteria.

For several decades, McNeal & Associates have supported the aviation and aerospace sectors in British Columbia in offering marketing solutions and business development services for domestic and export markets.

For more information, please contact us: info@mcnealassociates.com



Canada Border Services Agency

The Canada Border Services Agency (CBSA) is responsible for providing integrated border services that support national security and public safety priorities and facilitate the free flow of persons and goods, including animals and plants that meet all requirements under the program legislation. At the Abbotsford International Airport, the Canada Border Services Agency provides for the clearance of persons arriving by general aviation aircraft (private or company). The CBSA provides seasonal service for regular scheduled flights and chartered flights for staged off-loading of up to 160 passengers available from November 1 to April 30.



The Fraser Valley Trade & Exhibition Centre, or Tradex, provides a unique setting to hold breathtaking events that are impossible to forget. Situated in the heart of British Columbia's picturesque Fraser Valley, Tradex is the second largest facility of its kind in British Columbia and an industry leader to a growing market.

Bradley Styba

Managing Director, Events and Business Development
P.604.557.1458 | C.604.557.3096
bstyba@fvtradex.com

Fraser Valley Trade & Exhibition Centre

1190 Cornell Street, Abbotsford, BC V2T 6H5



aerospace

BIZDEV

Linda Wolstencroft is an expert in the growth of complex businesses, with a major focus on aerospace and defence. Her experience involves helping to create optimum strategies that achieve extraordinary results. Effects from which a wide range of clients benefit, including businesses engaged in innovation and product development, firms wishing to benefit from Canada's Industrial and Technological Benefits (ITB) program, as well as companies serious about business growth.

Experience by the numbers:

- Over \$2.5 billion in new contract awards.
- Over 20 multi-year, multi-million dollar contract awards.
- Over 10 countries exported to covering four continents.
- Over 100 Business Development leaders and Presidents/CEOs have been more successful as a result.

A logical and effective approach is used to achieve tangible results in areas such as:

- Proposals: Formulating the win strategy, proposal project planning and management, defining the team structure and engaging resources, writing, performing red and gold reviews.
- Corporate strategy development and business growth plans aimed at achieving critical objectives.
- Business development strategies, plans, processes and organizational development.
- Industrial and Technological Benefit (ITB) / Offsets planning and strategy.
- New market / product strategies.
- International business development.
- Capture planning of a specific opportunity.
- Economic development – aerospace / defence industry growth and development.
- Business development coaching and mentoring.

JPOM Canada Corporate Profile

2016

JPOM Canada (“JPOM”) is an independent technical, lobby, and business consultancy with broad expertise in the Aerospace, Defence, Security, Alternate Energy, and Environmental sectors.

Things We Do:

- ✓ Strategic thinking and planning. Selecting and building winning teams. Securing sponsors and early adopters. Translating leading edge technologies into top and bottom-line outcomes. Providing that expert, independent sanity-check.
- ✓ As an independent consultancy, JPOM focuses on specific targeted campaigns (including international) for our clients operating seamlessly at all levels of government – as well as the Regional Economic Development agencies. JPOM is affiliated with Centre- Arch Inc. which provides comprehensive services in the areas of government contracting, rate negotiations and accounting services.
- ✓ We assist in:
 - Developing Strategic and Tactical Business Plans;
 - National & International Business Development representation;
 - Proposal planning and authoring;
 - Selecting and building partnerships;
 - Industrial Technological Benefits (ITBs) / Industrial and Regional Benefits (IRBs) and Value Propositions (VPs) under the new Defence Procurement Strategy (DPS);
 - Advocacy and Government relations;
 - Navigating public funding channels including: SADI; SDTC; BCIP, WINN; Tech Demo; IRAP; Provincial Programs.
 - Securing investors.
- ✓ JPOM is a full-spectrum consultancy, spanning from the strategic needs of a Tier 1 multi-national, to that of a start-up seeking venture capital.

- ✓ Our experts are pro-active in pertinent industry associations including:
 - CADSI (Canadian Association of Defence and Security Industries)
 - AIAC (Aerospace Industries Association of Canada)
 - AIAC Pacific
 - OAC (Ontario Aerospace Council)
 - ADIANS (Aerospace and Defence Industry Association of Nova Scotia)
 - AUSA (Army United States of America)

Presence & Markets:

- ✓ JPOM has the presence, across Canada (Halifax, Montreal, Ottawa, Toronto and Vancouver), and internationally, coupled with a complete spectrum of talents. Most importantly we know how to establish and manage these resources in an optimal manner, to maximize client outcomes. In completing our assignments, we build effective bridges with your team, ensuring that our expertise is transferred for your future benefit.

- ✓ JPOM internationally – our worldwide network of our clients, affiliates and

Canada	USA
Germany	Italy
Spain	Turkey
Norway	Greece
Sweden	Portugal
Denmark	UAE
Israel	Jordan
Oman	Qatar
Malaysia	Thailand
Oman	Qatar
Indonesia	Brazil

their customers includes:

- ✓ We look forward to the privilege of working with your firm in the future.